



**Yes, renew our membership with the Washington Lodging Association!
We'll continue to receive all the benefits of membership for one full year and get a free gift.**

For more than 90 years, the Washington Lodging Association has served as a valued partner to the state's lodging owners and operators, paving the way to opportunities and mitigating the challenges of unprecedented times.

Your membership support and investment are key to WLA's continued effectiveness, providing the financial resources and clout necessary to continue working on your behalf. Your membership makes a difference to the Association, the industry and your bottom line by bringing you members-only programs and resources, including a health and dental insurance program; the top-performing Workers' Comp Retro Program; discounts on advertising in WLA's *Visitors' Guide*; an enhanced online presence on StayInWashington.com; special rates on STR reports; four free safety training classes annually; access to vendor partners committed to your property's success and more.

In addition to all the benefits of membership, WLA is pleased to give you a special gift of thanks for renewing: the **Third Edition of the Washington State Hospitality Law Manual** is an invaluable resource provides hotel owners and operators with up-to-date and easy-to-understand information on federal and state laws that regulate the lodging and hospitality industry and how they apply to your operations. The *Manual* helps improve your efficiency and profitability and avoid litigation, and covers terrorism-related legislation, privacy rights, service animals, accessibility to rooms by the disabled, rights of minors, hotel liquor laws, lodging taxes and much more. Editor-in-Chief of the **Third Edition of the Washington State Hospitality Law Manual** is Irv Sandman, Sandman Savrann Hospitality Industry Counselors, with legal contributions from Samantha Noonan, Williams Kastner; Bryan Helfer, Foster Pepper; and Janice Goh, University of Washington law student extern; and is written in coordination with attorney Dennis McLaughlin, author of the first two editions.

PROPERTY NAME		
ADDRESS		NUMBER OF ROOMS
CITY, STATE, ZIP+4		COUNTY
WEBSITE ADDRESS		LEGISLATIVE DISTRICT
PHONE	FAX	TOLL FREE

NAME OF GENERAL MANAGER / MAIN CONTACT(S)	EMAIL
DIRECTOR OF SALES	EMAIL
HR DIRECTOR	EMAIL
FRONT OFFICE MANAGER	EMAIL
OTHER	EMAIL

NAME OF PROPERTY OWNER
CONTACT NAME
ADDRESS
CITY, STATE, ZIP+4
EMAIL ADDRESS
PHONE, FAX, TOLL FREE

NAME OF MANAGEMENT COMPANY
CONTACT NAME
ADDRESS
CITY, STATE, ZIP+4
EMAIL ADDRESS
PHONE, FAX, TOLL FREE

Please complete both pages of this form, and send it back with your payment to info@WAlodging.org; by fax to 206-306-1006; or send by mail to the address below.

The Washington Lodging Association's Board of Directors – dedicated to championing success for Washington's lodging establishments and committed to strengthening our state's hospitality community – thanks you for your membership support and investment.

CHECK ONE PROPERTY TYPE:

- | | | | |
|---------------------------------------------------------|------------------------------------------|-----------------------------------------|--------------------------------------|
| <input type="checkbox"/> BED & BREAKFAST | <input type="checkbox"/> CABIN / COTTAGE | <input type="checkbox"/> CONDO | <input type="checkbox"/> COUNTRY INN |
| <input type="checkbox"/> EXTENDED STAY | <input type="checkbox"/> RESORT | <input type="checkbox"/> HISTORIC HOTEL | <input type="checkbox"/> HOTEL |
| <input type="checkbox"/> INN | <input type="checkbox"/> MOTEL | <input type="checkbox"/> RENTAL | <input type="checkbox"/> RV PARK |
| <input type="checkbox"/> OTHER (PLEASE DESCRIBE): _____ | | | |

PLEASE CHECK ONE:

- WITH FOOD AND BEVERAGE
- WITHOUT FOOD AND BEVERAGE

PLEASE DESCRIBE YOUR PROPERTY IN 25 WORDS OR LESS. THIS DESCRIPTION WILL BE INCLUDED ON WWW.STAYINWASHINGTON.COM (FOR MEMBERS ADVERTISING IN THE WASHINGTON STATE VISITORS' GUIDE) AND WILL HELP WLA STAFF MAKE REFERRALS TO YOUR PROPERTY.

- YES, I'M INTERESTED IN ADVERTISING IN THE WASHINGTON STATE VISITORS' GUIDE. PLEASE CONTACT ME ABOUT MEMBERS-ONLY SPECIAL RATES AND ONLINE UPGRADES.

NAME _____ PHONE _____ EMAIL _____

PLEASE CHECK ONE AND CALCULATE YOUR DUES AS FOLLOWS:

- PROPERTY WITH 51 OR MORE ROOMS:** \$9.90 PER ROOM
- Through our partnership with the American Hotel & Lodging Association (AH&LA), properties with 51+ rooms receive membership in both the WLA and AH&LA, gaining access to national advocacy and an additional rich array of benefits.
- PROPERTY WITH 1-50 ROOMS:** \$5.70 PER ROOM (\$125 MINIMUM). OPTIONAL: ADD \$115 FOR AH&LA MEMBERSHIP.
- RV/CAMPGROUNDS WITH 1-38 SITES:** \$125
- RV/CAMPGROUNDS WITH 39+ SITES:** \$225

PLEASE CHECK ONE:

- A check for \$ _____ is enclosed for my property's dues.
- Please charge \$ _____ for my property's dues.

Name on the Card: _____ Visa MasterCard American Express

Card Number: _____ Expiration Date: _____

Signature: _____ Today's Date: _____



TAX INFORMATION: The Washington Lodging Association (WLA) estimates that 30% of your state membership dues are allocable to lobbying and political expenditures and the American Hotel & Lodging Association (AH&LA) estimates that 20% of national dues are allocable to lobbying expenditures. Therefore, 70% of WLA dues and 80% of AH&LA dues may be deductible as a business expense. WLA's Federal Tax ID number is 91-1039098.